



# BUSINESS AND PUBLIC OFFICIALS' GUIDE ON HOW TO JOINT VENTURE EFFECTIVELY WITH THE GOVERNMENT

**FEATURING THE REVISED NEDA GUIDELINES  
FOR GOCCs AND JV ORDINANCES FOR LGUs**

**FRIDAY, OCTOBER 12, 2018 \* MANILA MARRIOTT HOTEL, PASAY CITY \* 9:00AM TO 5:00PM**

Joint Ventures (JVs) is increasingly becoming popular as a faster and easier approach towards implementing infrastructure and development projects at the national and local government levels. To accelerate more economic growth, the National Economic and Development Authority released the 2013 revised JV Guidelines applicable for Local Government Units, government-owned and controlled corporations, government instrumentalities, government financial institutions, and state universities and colleges.

In this one-day training, the definition of a JV, requirements, procedures for selecting partners, opportunities and challenges, and examples of existing and prospective JV projects such as water, reclamation, public markets, bus terminals, land development, government centers, power, transport, and more shall be discussed. Participants will get soft copies of templates of actual and proposed JV ordinances.

**Course Director & Lecturer:** *Atty. Alberto C. Agra* is a Certified PPP Specialist™ and Certified Regulation Specialist™ (Institute for Public-Private Partnerships, VA, USA), and a PPP Law and Local Government Law Professor and Political Law Bar Reviewer (Ateneo Law School).

He drafted a proposed PPP Code/ Ordinance for LGUs which to date has been adopted by 81 LGUs (provinces, cities and municipalities). He was part of the team that developed the 2008 NEDA JV Guidelines.

He has conducted over 100 lectures on PPPs and JVs. He is the author of the *Proposed PPP Ordinance: Annotated* and the co-author of the book, *Knowing PPP, BOT & JV: A Legal Annotation*. He is currently the chairman of the Philippine Reclamation Authority.

**LIMITED SEATS ONLY**  
**PRE-REGISTRATION REQUIRED**

REGISTER NOW and avail of  
Early Bird and Group DISCOUNTS

**Training Investment is P9,980**  
inclusive of Meals, Resource Kit,  
and Certificate of Attendance

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**Contact Person: Paula Zaldivar**  
Telephone (+632) 556-8968 or 69  
Telefax (+632) 842-7148 or 59  
Email paula.cgbp@yahoo.com  
Check [www.cgbp.org](http://www.cgbp.org)

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Avail of the 5% Group Discount for  
attendees of 3 or more and 10% Early Bird  
discount when you register & pay on or  
before September 12, 2018

## **Who Should Attend:**

- Businessmen & Entrepreneurs
- Decision-Makers & Officials from
  - Chambers of Commerce
  - Financial Institutions
  - Construction Companies
  - Nat'l Govt Agencies (NGAs)
  - GOCCs
  - LGUs such as
    - Governors & board
    - Mayors & council
- Lawyers
- Business Consultants
- Those interested in JVs & PPPs